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Technical Sales Specialist

Posted by: Clay Hill Equipment Inc.

Posting date: 01-Aug-2024 **Closing date:** 28-Jan-2025

Education: High School Certificate

Language: English

Job location: Doaktown

Salary: \$25 Per Hour

Years of Experience: Fresher (less than 1 year)

Vacancy: 2

Job Type: Full Time

Job id: NCJ6597770

Job description:

Job duties:

- Estimate costs of installing equipment
- Estimate or quote prices, credit or contract terms, trade-in allowances, warranties and delivery dates
- Prepare sales or other contracts
- Assess client's needs and resources to recommend the appropriate goods or services
- Develop reports and proposals to illustrate benefits from use of good or service
- Conduct sales transactions through Internet-based electronic commerce
- Estimate or quote prices, credit or contract terms, warranties and delivery dates
- Consult with clients after sale to provide ongoing support
- Reach to clients after sale or signed contracts to provide ongoing support
- Review and adapt information regarding product innovations, competitors and market conditions
- Provide clients with presentations on the benefits and uses of goods or services

Requirements:

- High school diploma.
- Good communication skills.
- Focus on quality and attention to details.
- Time management, organizational skill, teamwork skills.

Benefit:

- Competitive wage at \$25 per hour.
- Opportunities for career growth and advancement.
- Stable, employment full-time 40 hour per week
- Overtime will be paid at 1.5 times the regular after 8 hours/day and 40 hours/week.
- Vacation pay will be at 4% of basic wage.
- Qualified for a three-week vacation.