Porsche Center Product Advisor Richmond

Posted by: OpenRoad Auto Group

Location: Richmond

Salary: $$50,000–$150,000 Per Year

Job Details

Job ID
NCJ6416798

Posting Date : 25-Feb-2026

Expiry Date : 24-Aug-2026

Education : Diploma

Language : English

Vacancies : 1

Years of Experience : 1 year

Job Type : Full Time

Job Description

The brand-new Porsche Centre Richmond is a cutting-edge establishment created to satisfy Porsche patrons. Our mission is to provide a unique and unforgettable Porsche experience for years to come, driven by the ambition to surpass client expectations.

Our goal is to assemble a group of motivated automotive experts that are eager to put in a lot of effort and advance the business.

We are looking for a full-time product advisor to join our expanding team at Porsche Centre Richmond.

Apply to develop with us if you're searching for a thrilling chance to assemble a group of enthusiastic automotive experts to represent the Porsche brand!

Richmond's Porsche Center provides:

Possibilities for Professional Growth
complete benefits package for healthcare
Program for discounted car purchases
Associate Benefits Program
A joyful and welcoming culture

DUTY AND RESPONSIBILITY:

Determine each potential customer's car requirements by listening and asking questions in order to provide outstanding customer care.
Use referral networks and prospecting to find new clients in order to grow the company's clientele and attract new business.
Vehicle demonstrations, including test drives, and the sale of both new and used automobiles.
Recognize the jargon used in the automotive industry and stay up-to-date on technical advancements in all inventories and products.
Learn all there is to know about each product, including its features, specs, costs, colors, choices, and standard equipment. Take advantage of all available product training.
Assist Porsche Centre Richmond in building a foundation of customer loyalty by delivering new and used cars to clients and making sure they comprehend the vehicle's operational capabilities, warranty, and documentation.
Establish monthly productivity targets and devise a strategy to achieve them.

REQUIRED KNOWLEDGE, SKILLS, AND ABILITIES:

A fan of Porsche!
Strong interpersonal skills: the capacity to interact with others, absorb and comprehend information, and do so while being quite professional.
the capacity to collaborate successfully at all organizational levels.
strong computer abilities (internet and Microsoft Office), as well as the capacity to use a computerized system to keep records.
Strong negotiating abilities and the capacity to make wise choices that are in line with the fundamental duties of the position.

Work experience with luxury brands is desirable.
a valid VSA MDC license.
a solid driving record and a current driver's license from British Columbia.

Apply now if you have a strong desire to succeed, are enthusiastic about the automotive sector, and think that giving our visitors outstanding customer service is important!

It is required that internal candidates apply by completing the SharePoint Internal Endorsement Form. Your application will be delayed if the form is not filled out.

https://orag.bamboohr.com/careers/4119

We welcome diversity and are an equal-opportunity workplace. We support our colleagues' development so they may realize their vision and objectives.

We appreciate everyone who applied. We will only get in touch with those who are being considered for the job.

Posted on newcomerjobsincanada.com